

Medical Device Partners GmbH

Business Strategies

Medical Device Partners is a consultancy with the following main aim: to support our clients in bringing products and services successfully to the medical device market in Europe, with a focus on Germany.

Core Technologies and Services

We concentrate our consultancy exclusively on the medical device industry where we have experience for more than 15 years.

Our target customers are companies which want to establish or optimize their business in the area of medical devices. Our consultancy provides the highest value to suppliers to the medical industry and foreign / overseas companies. We concentrate on disposables and components.

Our core competence in consultancy is in the field of sales and marketing of products, components and services on European level. We also have experience in setting-up and running an operation in Europe including i.e legal and tax aspects, logistics (transportation and warehousing) and customs.

All consultancy work is individually coordinated with the specific client.

Co-operations

Apart from our in-house expertise and our excellent contacts in the market, we work closely with partners like tax accountants, lawyers, customs and logistic experts.